

## Pre-Bid Reply (Tender no. CON/IT/70845/23/01)

CONCOR has gone through all request (points/queries/clarification) mentioned /submitted by vendors for the pre-bid meeting as detailed at sno. 1 to 14 below, and after detailing/review, the point-wise CONCOR's remarks are as follows:

Sl No	Vendors' Query/points		CONCOR's Remarks
	RFP Clause	Change Request	
1.	--	If consortium is allowed or not?	Clause remains same, <b>No change in clause</b>
2.	--	<ul style="list-style-type: none"> <li>• Is DR is ready? What will be the hardware and OS at DR site?</li> <li>• Can bidder be allowed to make necessary change in hardware and OS at DR site if required?</li> </ul>	Already mentioned in the tender document, hence <b>No change in clause</b>
3.	--	Can bidder is allowed to develop new DWH SOFTWARE?	Already mentioned in the tender document, hence <b>No change in clause</b>
4.	The average annual turnover of the bidder during the last three financial years (i.e. 2019- 20, 2020-21 & 2021-22) should not be less than ₹ 1,09,66,34,361.00 (Rupees One Hundred Nine Crore Sixty-Six Lac thirty-four Thousand Three Hundred Sixty One only). The information shall be supported by the copy of Chartered Accountant's certificate and copy of Balance sheet (Audited for FY 2019-20 & 2020-21 and Audited/ Unaudited for FY 2021- 22).	We have gone through the RFP and we are complying with the scope of work however the average annual turnover asked for a 4 year project with a project value of 84 Cr divided in 4 years seems to be very high therefore we would request you to kindly consider the following criteria "The average annual turnover of the bidder during the last three financial years (i.e. 2019- 20, 2020-21 & 2021-22) should not be less than ₹ 37,00,00,00.00 (Rupees Thirty Five Crore only). The information shall be supported by the copy of Chartered Accountant's certificate and copy of Balance sheet (Audited for FY 2019-20 & 2020-21 and Audited/ Unaudited for FY 2021- 22)." This will allow more participation for a healthy and competitive bid.	Clause remains same, <b>No change</b>

	<p>The minimum amount of single work of the similar nature should be amounting to ₹ 54,08,05,986.00 or works of similar nature amounting to ₹ 81,12,08,979.00 during previous 84 months (7 years) prior to the date of tender opening.</p> <p>The similar nature of work would include orders in his own name for Servers (including RISC / EPIC servers similar /equivalent), storage, Software licenses/Financial accounting ERP / ERP/ DMS/ Database / for similar / equivalent technologies supply/ implementation/ integration/ migration/ support (for multi-location, centralized system) for datacenter / DR site and order for support (for round the clock AMC's / ATS/ on-site support/ support).</p>	<p>We are System integrator and we have deployed similar large scale multilocation solution for Government organisation in India. Therefore we request you to kindly change the criteria to " The minimum amount of single work of the similar nature should be amounting to ₹ 54,08,05,986.00 or works of similar nature amounting to ₹ 81,12,08,979.00 during previous 84 months (7 years) prior to the date of tender opening.</p> <p>The similar nature of work would include orders in his own name for Servers (including RISC / EPIC servers similar /equivalent), storage, Software licenses/Financial accounting ERP / ERP/ DMS/ Database / for similar / equivalent technologies supply/ implementation/ integration/ migration/ support (for multi-location, centralized system) for datacenter / DR site/ order for support (for round the clock AMC's / ATS/ on-site support/ support)/ IT System Integration.</p>	<p>Clause remains same, <b>no change</b></p>
5.	<p>The average annual turnover of the bidder during the last three financial years(i.e. 2019- 20, 2020-21 &amp; 2021-22) should not be less than ₹ 1,09,66,34,361.00 (Rupees One Hundred Nine Crore Sixty-Six Lac thirty-four Thousand Three Hundred Sixty One only). The information shall be supported by the copy of Chartered Accountant's certificate and copy of Balance sheet (Audited for FY 2019-20 &amp; 2020-21 and Audited/ Unaudited for FY 2021-22).</p>	<p>Request to please add the below note: Note: In case the bidder is a wholly owned subsidiary of a foreign parent company, the financial credentials of the parent company will also be considered for meeting the qualification requirement.</p>	<p><b>Clause remains same, No change</b></p>
	<p>The minimum amount of single work of the similar nature should be amounting to ₹ 54,08,05,986.00 or works of similar nature amounting to ₹ 81,12,08,979.00 during previous 84 months (7 years) prior to the date of tender opening.</p>	<p>The minimum amount of single work of the similar nature should be amounting to ₹ 54,08,05,986.00 or works of similar nature amounting to ₹ 72,00,00,000 during previous 84 months (7 years) prior to the date of tender opening.</p>	<p><b>Clause remains same, no change</b></p>
6.	<p>The similar nature of work would include orders in his own name for Servers (including RISC/EPIC servers similar /equivalent), storage, Software licenses/Financial accounting ERP/ERP/DMS/Database for similar/equivalent technologies supply/implementation/integration/ migration/support (for multilocation, centralized system)for datacenter/DR site and order for support (for round the clock AMC's/ATS/on-site support/support).</p>	<p>Kindly modify the clause as below: The similar nature of work would include orders in his own name for Servers (including RISC/EPIC servers similar /equivalent), storage, Software licenses/Financial accounting ERP/ERP/DMS/Database/for similar/equivalent technologies supply /implementation / integration/migration / support (for multilocation, centralized system) for datacenter /DR site/IT Infrastructure projects and order for support (for round the clock AMC's/ATS/on-site support/support).</p>	<p><b>Clause remains same, no change</b></p>

	The above-mentioned details should be supported by copies of Purchase orders alongwith the completion certificate indicating completion of such activities i.e. supply/implementation/integration/migration/support.	Kindly modify the clause as below: The above-mentioned details should be supported by copies of Purchase orders alongwith the completion certificate indicating completion of such activities i.e. supply/implementation/integration/migration/partial completion/support.	
	The completion for supply/implementation/integration/migration/ support would be Reckoned from the date of installation/commissioning/integration/ migration for both types of order i.e. single orders of supply/implementation/integration/migration and combined order of supply/development/ implementation/integration/migration with support, in such orders, value of each completed activity i.e. one-time supply/installation/commissioning/development/ integration/migration or support period (each completed year) would be considered for the above requirement.	Kindly remove this clause	
	For Support/on-going services (separate orders or combined orders with supply (which will include order for supply/implementation/integration/migration order), value of each completed year would be considered for the above requirement.	Kindly remove this clause	
7.	The bidder should have support office in Delhi / NCR to provide necessary support.	Request to please add the below note: Note: In case the bidder doesn't have support office in Delhi/NCR, the bidder will have to give an undertaking saying that if happens to be the successful bidder, support office will be established in Delhi/NCR within 30 days of award of contract	Clause remains same, <b>no change</b>
8.	1.2(b) Single sign-on server partition (QTY-2) should be given in Active- Active configuration across physical servers.	Kindly confirm the number of employee(internal) and non-employee users(external) who will need SSO.	Existing details mentioned in tender documents, <b>no change</b>
9.	1.2 Application and Database Server for Production 16 Proposed RDBMS/Other Licenses  (e-Filing Database partition (QTY-2) should be given in Active-Active configuration across physical servers.)	Section 1.2(k) on Page 151 of the RFP talks about active-active database cluster for e-filing DB whereas Section 16(xiii) on Page 190 does not talk about Real Application Cluster under License Requirement. Kindly confirm if Real Application Cluster is required for e-filing database.	Already mentioned in the tender document, hence <b>no change in clause</b>

10.	17(ix) eMB - RAC enterprise edition licenses (latest version) with one year ATS (Named User/ as per policy of OEM)	eMB UAT requires RAC as per the clause, but eMB Production (clause 16(xvi)) does not mention RAC. Please confirm if RAC is required for eMB Production Database.	Already mentioned in the tender document, hence <b>no change in clause</b>
11.	19.c Business Suite (Business Suite Intelligence Foundation) (Named user/ as per policy of OEM)	The Product has been renamed as Oracle Analytics Server. Request you to accept with new name.	As per tender document (as per policy of OEM), <b>no change</b>
12.	19.d BI Publisher (processor based/ as per policy of OEM)	The Product has been renamed as Oracle Analytics Publisher. Request you to accept with new name.	As per tender document (as per policy of OEM), <b>no change</b>
13.	19.h Database standard edition/ RDBMS proposed as per policy of OEM (5 user pack)	Minimum allowed Standard Edition license is 10 Named users Plus. Hope this is ok.	As per tender document, <b>no change</b>
14.	19.j Oracle IDS (including ETL software) #####/ equivalent licenses	Our understanding is that IDS means Internet Developer Suite. Please confirm if it is correct. ETL software from Oracle is Oracle Data Integrator, which is a separate product and not related to IDS. Kindly confirm the number of cores on staging database to calculate ODI licenses, if it is required.	As per tender document, <b>no change</b>